



## Priority ERPL For Manufacturers

Complete control of your business, with great  
business insight, flexibility & never ending  
opportunities for growth and development

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# A Complete Solution for Manufacturers...



Manufacturing as we know it is undergoing tremendous changes. An expanding global eco-system of suppliers and the constant evolution of customer demands require manufacturers to run lean in order to stay competitive. Products are expected to be personalised, delivery time is expected to be faster, and quality is expected to remain high. Manufacturers aiming to keep up must look to new technologies that integrate all facets of the business and ensure agility, productivity and efficiency.



Businesses can manage complex demands and achieve synchronisation from R&D to delivery by having 360 degree visibility in real-time of what is happening on the production floor, down to the level of each work cell. This integrated view not only reduces costs and increases efficiency, it also enables manufacturers to respond quickly to order demands. Data can be captured at each stage of the process to analyse the productivity, efficiency and profitability of each product line and service, so inefficiencies can be spotted and acted upon at the source.

Priority's dedicated solution for manufacturers offers world-class capabilities. Priority gives businesses a holistic view of their factory so they can run leaner, strengthen customer loyalty and increase their bottom line. Priority works the way you do for you and is moulded around your operational procedures.



## Value Business Insights

A 360 degree, real-time view of the factory with a wide range of reports & analysis helps optimise business

## Faster Response Time

Greater agility allows for faster response time to shifting market conditions & order demands

## Lower Costs

Keeping a tight control of materials, machines & working hours enables streamlined processes & cutting costs

## Seamless Flow of Information

Automated processes built on a single platform empower seamless & immediate synchronisation between units, avoiding mistakes

## Simplified Processes

Advanced planning & control capabilities make it easy to manage complex & critical SCM processes

## Financials

Costing for all company transactions including all production activities

### Key Functionality

- All Ledgers · Fixed Assets · Profit · Cost Centres
- Financial Reporting · Cash Management

## CRM

Handles entire process from initial enquiry regarding potential customer to management of telemarketing

### Key Functionality

- Maintains customer & telemarketing prospect details & to do lists · Seamless email integration & TAPI compliance · Outbound marketing campaigns

## Office Management

Provides management of HR as well as admin aspects of your organisation

### Key Functionality

- Manages small tasks as well as top management reporting · Email that integrates with other email systems

## Inventory

Maintain tight controls on inventory replenishment

### Key Functionality

- Manages items, warehouse, physical inventory counts & inspection checks · Supports multiple Warehouses

## Sales & Marketing

Check part availability & pricing to develop marketing materials & offer quotations

### Key Functionality

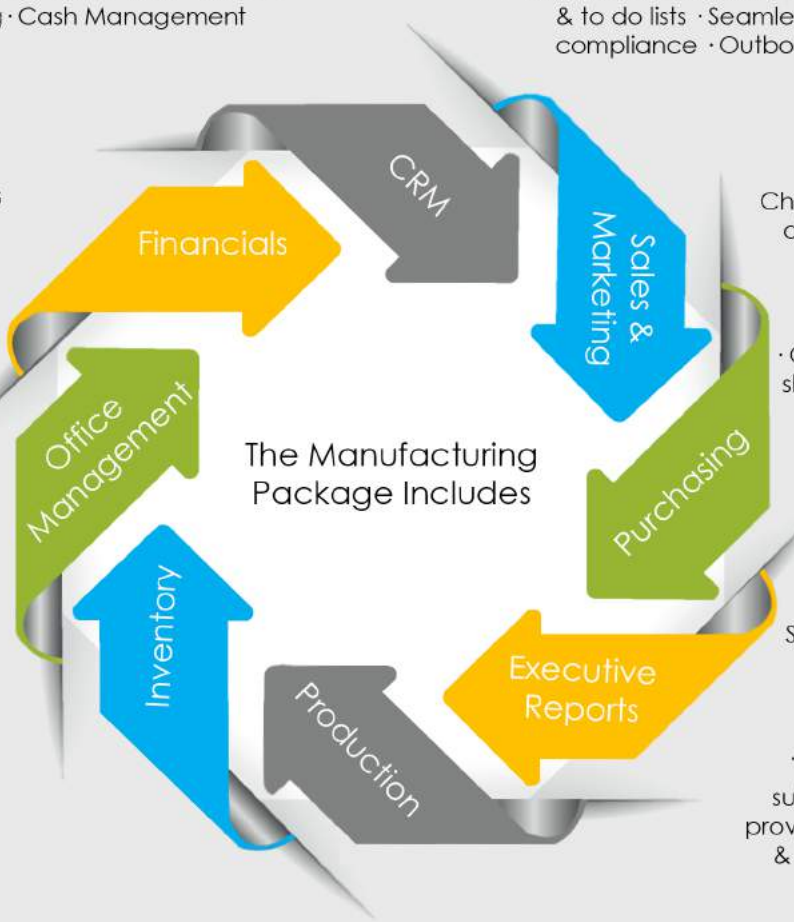
- Multiple currency price lists
- Orders traced from planning to shipment with sales forecasting & audit trail

## Purchasing

Supports entire process from creation of purchase to quotes & billing

### Key Functionality

- Maintenance of suppliers & subcontractors data · Support provided for the request, recording & valuation of price quotations



The Manufacturing Package Includes

## Production

Enables you to keep track of the various steps of production

### Key Functionality

- Creates shop floor work cells · Creates work calendars · Part or operation can be defined · Full manufacturing costing
- Subcontractor management · Advanced Quality Control
- Streamlined Production Reporting · Comprehensive manufacturing planning

## Executive Reports

Provides information by taking the operational data & presenting it in the optimum manner for senior level decision-making

### Key Functionality

- Executive information system available for drilling down into & analysing operational data/ transactions · Business Intelligence charts · KPI Dashboards

## Related Products...



## Did You Know?

Best in class mid market organisations reduced their operational costs by **25%** using ERP

## SMBs With ERP

Are **118%** more likely to have real-time visibility into the status of all processes from **quote to cash**



Manufacturing companies of all types of products face a number of unique challenges. Priority can help your business face these issues and become even more successful. Our solution can be quickly and easily implemented, customised to the way you work.



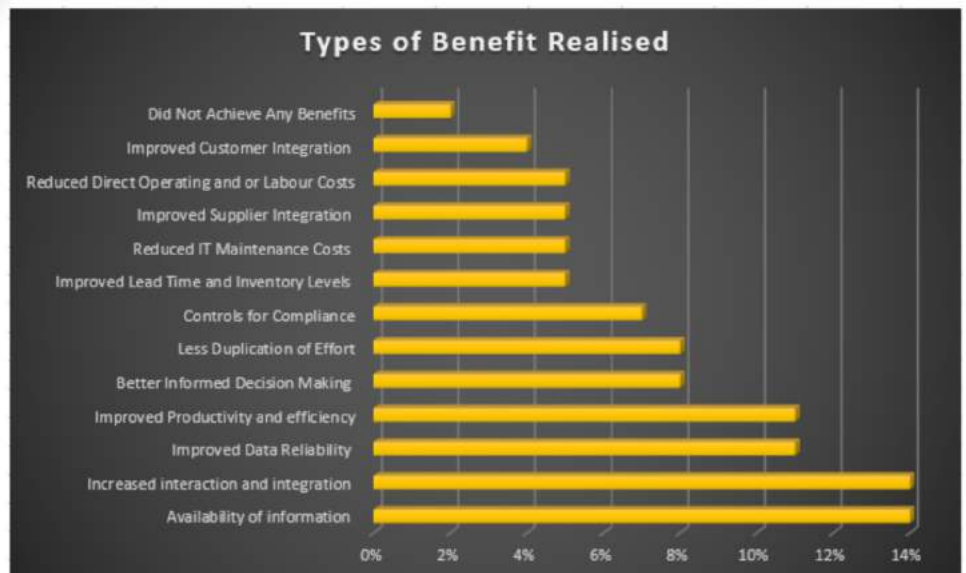
### Manufacturing Package Breakdown

- Inventory
- Production
- Purchasing
- Full financials
- Executive Reports
- Marketing & Sales
- Office Management

### Related Products

- Quality Control
- Customer Service
- Project Management
- Web Integration & CMS
- Shop Floor Data Collection
- Material Resource Planning
- Warehouse Management System

Measuring quantitative benefits is always useful to see what your getting out of your ERP system. The table to the left shows results from Panorama Consulting 2015 ERP report.



#### Complete Control

Tight control over banking & cash flow activities to help streamline processes. Control of activities, customer relationships & personnel

#### Stock

Manage stock in or out of a manufacturing process, on or off-site. Ensure your sales demand can be met by production output

#### Traceability & Audit Trail

Visibility of all production jobs with minimum admin & paperwork. All transactions are user, date & time stamped to provide an audit trail of events

#### Functionality

A wide scope of functionality in all of it's modules & is unsurpassed by any of its competitors. There are a number of smaller modules also

#### Flexibility

Priority can meet your specific needs. It is important that the functionality of the system can accurately reflect your business. We mould to the way you work

#### Ease of Upgrading

Quick & Easy upgrade path. All previous customisations are pulled through with the upgrade, guaranteed



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